



October 6, 2025

TO: IBOCO Valued Partners

Subject: PL2026 Price Increase Announcement – January 1, 2026

For IBOCO, 2025 is both our strongest year and our most challenging year to manage, as we support our customers. Please be aware that IBOCO has consistently remained a strong supplier to our Partners and provides excellent service.

For 2025, we are announcing a price increase for all IBOCO Products. Prices will be increased for shipments on or after January 1, 2026, and not later than December 31, 2026.

Finally, we hope everyone is having a strong 2025 and views 2026 as a positive year when looking ahead. Our commitment is to maintain strong inventory levels and offer an excellent customer service experience.

Sincerely,

Larry M Darst, President LARRY.DARST@IBOCO.COM

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